

Answers to questions - 23 to 27 July 2018 (DAP-PATAE)

Question 3

In line with efficiency and compliance with procedural rules, we would like to request the basic files for annexes A, B, C, D, E, F, G and H. The conversion could entail transformations to be perfected later. While typing would be a waste of time, making the various files available to us will enable us to manage our time optimally.

Answer (to question 3):

At this stage of the selection process, published documents should not be in Word format. All tenderers are required to use the published PDF documents, taking appropriate care to fully reproduce the information in the call for proposal file, should this prove necessary.

Question 4:

Could the consortium that is to apply for the call for proposals be composed of two development operators, a federation of cooperative societies (producer group) and an **applied research institution**?

Answer (to question 4):

III.10 “Consortia of eligible actors” of the specific conditions of the Bidding documents states:

“Field projects must be based on a partnership **comprising at least three different types of actors**, divided into two groups: actors whose presence is mandatory in the consortium and other possible types of actors:

- Mandatory actors:
 - A Bidding Development operator among the three types of actors mentioned in III.9 (and not III.8), with recognized experience in supporting and counselling to producers, rural extension at different levels (basic group, union, communal community);
 - A Group of producers, preferably organized in a group, cooperative, association, union or federation of groups or cooperatives, ..., engaged in agro-ecological transition, and recognized by the technical services and regulation in force in the country;
- Other possible actors:
 - a national or international applied research or training structure;
 - a local/territorial community;

- a public or private company in the agro-food/agro industrial sector contracting with family farms (including artisans and very small businesses).”

Consequently, the consortium that must apply could consist of: i) two development operators; ii) a producer collective; and iii) a national or international applied research or training structure.

Question 5:

After having reviewed the call for proposals document relating to the PATAE project, we are very interested in this call and would like to know if it is possible for 2 local NGOs and a professional agricultural organization (PAO) to come together to bid or do we still need another structure?

Answer (to question 5):

III.9 “**Nature of eligible bidders**” of the Bidding Documents’ special conditions states:

“In order to ensure the coordination of actions between various associated actors within each of the projects, technical and financial reporting as well as monitoring and evaluation of activities, their effects and impact, the eligible bidders are the following development operators:

- Professional agricultural organizations (PAOs) able to manage large-scale and multi-stakeholder projects;
- Public structures;
- Non-governmental organisations (NGOs), ...”

The two local NGOs and the PAO you are proposing are part of the development operators.

In a nutshell, the answer to your question is similar to the one given to question 4 above.

Question 6:

The texts in the call for proposals say, “The maximum share of subsidy provided by ECOWAS is 80% of the total budget of each funded project. The bidder and/or his partners must provide a minimum cofinancing of 20% of the total project budget.”

Does this mean that the bidder is not necessarily the one who will make the contribution?

Answer (to question 6):

III.13 “Operational procedure and financing arrangements” of the Bidding Documents’ specific conditions states that, “The maximum share of subsidy provided by ECOWAS is 80% of the total budget of each financed project. **The bidder and/or his partners** must provide a minimum co-financing of 20% of the total project budget ...”

The tenderer (project developer) is therefore not necessarily the only entity that has to provide the contribution. It may be him and/or his partners.